

Corrigendum-1

Title:- Appointment of Cargo General Sales and Service Agent (GSSA) for Alliance Air Aviation Limited

Date of issue of the RFP:- 21st July 2025

Last Date and time for submission of bids:- 04th August 2025 at 1500 Hrs.

A) Timing Revision

Revised date and time of Submission:- 18th August 2025 at 1500 Hrs.

Revised Date and time for opening of Technical bids:- 18th August 2025 at 1530 Hrs.

B) Amendment in Revenue sharing model

Existing revenue sharing model.

Accruing to Alliance Air		SLABS	Qualifying amount	Revenue Sharing accruing To Alliance Air	Revenue Sharing accruing To GSSA
MGP (Qualifying Bid Price Amount)	PLUS	Slab-1	150% of MGP	NIL	100 % retention of revenue over and above the qualifying bid amount
		Slab-2	151%-175%	40% of the actual Sale in the slab	60% of the actual Sale in the slab
		Slab-3	176%-200%	30% of the actual Sale in the slab	70% of the actual Sale in the slab
		Slab-4	201% and above	20% of the actual Sale in the slab	80% of the actual Sale in the slab

एलायंस एअर एविएशन लिमिटेड

(एआई एसेट्स होल्डिंग लिमिटेड के पूर्ण स्वामित्व की एक सहायक कम्पनी)

Alliance Air Aviation Limited

(A wholly owned subsidiary of AI Assets Holding Ltd.)

पंजीकृत कार्यालय : 'एलायंस भवन' अंतर्देशीय टर्मिनल-1, आई. जी. आई. एयरपोर्ट, नई दिल्ली-110037

Registered Office : 'Alliance Bhawan' Domestic Terminal-1, I.G.I. Airport, New Delhi-110037

दूरभाष Tel.: 011-25672287 वेबसाइट/Website : www.allianceair.in

CIN No. : U51101DL1983GOI016518

Revised revenue sharing model.

Accruing to Alliance Air		SLABS	Qualifying amount	Revenue Sharing accruing To Alliance Air	Revenue Sharing accruing To GSSA
MGP (Qualifying Bid Price Amount)	PLUS	Slab-1	150% of MGP	NIL	100 % retention of revenue over and above the qualifying bid amount
		Slab-2	>150%-175%	40% of the actual Sale in the slab	60% of the actual Sale in the slab
		Slab-3	>175%-200%	30% of the actual Sale in the slab	70% of the actual Sale in the slab
		Slab-4	>200% and above	20% of the actual Sale in the slab	80% of the actual Sale in the slab

C) Amendment

Existing Financial bid format.

<p>FINANCIAL BID/PROPOSAL /QUOTE</p> <p>MINIMUM GUARANTEED PAYMENT (MGP) PER ANNUM BY BIDDER TO ALLIANCE AIR FOR APPOINTMENT OF GSSA FOR CARGO</p> <p>BID QUOTED BY THE BIDDER COMPANY/ ENTITY MUST BE MORE THAN OR EQUAL TO INR 1.50 CRORES (ONE CRORES AND TWENTY FIVE LACS ONLY) PER ANNUM IN ORDER TO QUALIFY.</p> <ul style="list-style-type: none"> AMOUNT QUOTED SHOULD BE EXCLUSIVE OF APPLICABLE GST. 	<p>IN FIGURE (INR) PER ANNUM</p> <p>IN WORDS (INR) PER ANNUM</p>
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अभिजीत कुमार राय/Abhijeet Kumar Rai
वरिष्ठ प्रबंधक (वणिज्यिक)
Senior Manager (Commercial)
Alliance Air Aviation Limited
2023

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Amended Financial bid format

<p>FINANCIAL BID/PROPOSAL /QUOTE</p> <p>MINIMUM GUARANTEED PAYMENT (MGP) PER ANNUM BY BIDDER TO ALLIANCE AIR FOR APPOINTMENT OF GSSA FOR CARGO</p> <p>BID QUOTED BY THE BIDDER COMPANY/ ENTITY <u>MUST BE MORE THAN OR EQUAL</u> TO INR 1.50 CRORES (ONE CRORES AND FIFTY LACS ONLY) PER ANNUM IN ORDER TO QUALIFY.</p> <ul style="list-style-type: none"> • <u>AMOUNT QUOTED SHOULD BE EXCLUSIVE OF APPLICABLE GST.</u> 	<p>IN FIGURE (INR) PER ANNUM</p> <p>IN WORDS (INR) PER ANNUM</p>
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The said amendments will be the part of RFP and will be duly signed by the bidder.

अभिजीत कुमार राम/Abhijeet Kumar Ram
वरिष्ठ प्रबंधक (वाणिज्यिक)
Senior Manager (Commercial)
एलाइंस एअर एविएशन लिमिटेड
Alliance Air Aviation Limited
नई दिल्ली/New Delhi-110037

(Signature)

Sr. Manager(Commercial)

एलाइंस एअर एविएशन लिमिटेड
(एआई एसेट्स होल्डिंग लिमिटेड के पूर्ण स्वामित्व की एक सहायक कम्पनी)

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