

Tender Ref: - AAAL/Pest Control/HoE-25/204

Alliance Air Aviation Limited

1. Tender Document: - Selection of Certified Pest Control Service Provider for Aircraft Tender Reference: AAAL/Pest-Control/HoE-25/204

Date of Issue: 22-AUG-2025 Important Tender Information

Item	Details	
Tender Title	Pest Control Service Provider	
Tender Reference Number	AAAL/Pest-Control/HoE-25/204	
Date of Issue	22-AUG-2025	
Contract Period	2 Years	
Last Date & Time for Bid Submission	08 September 2025, 15:00 Hrs (IST)	
Date & Time of Bid Opening	08 September 2025, 15:15 Hrs (IST)	
Tender Issuer	Alliance Air Aviation Limited, Alliance Bhawan, Domestic Terminal 1, I.G.I Airport, New Delhi	
Bid Validity	120 Days	
Earnest Money Deposit (EMD)	₹40,000 (Exemption for MSEs)	
Security Deposit	5% of Annual Contract Value by Bank Guarantee valid 180 days beyond contract completion	
Contact for Tender Clarifications	Chief of Material Management Department (MMD), Alliance Air Aviation Limited, Alliance Bhawan, Domestic Terminal 1, IGI Airport, New Delhi 110037, Delhi, India (IND).	

2. Purpose of the Tender

Alliance Air seeks to engage an experienced and certified pest control service provider to deliver high-quality pest control services for its fleet of aircraft across multiple locations. The provider Mandatory ensures the cleanliness and safety of aircraft by controlling pests effectively as per industry standards.

3. Fleet and Locations Covered

Base	No. of Aircraft
Delhi	07 ATR 72-600
Dellil	02 ATR72-600
Mumbai	01 ATR 72-600
Kolkata	03 ATR 72-600
Bengaluru	02 ATR 72-600
Hyderabad	03 ATR 72-600
Guwahati	02 Dornier Aircraft
	18 ATR 72-600 + 2 ATR 42-
Total Fleet	600 + 2 Dornier by year-end
	(22 Aircraft total)

^{*}Note: - Number of bases and aircraft availability may increase or decrease as per requirement.

4. MSE (Micro, Small Enterprises) benefits (if Any) for bidder



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- i. As per Public Procurement Policy for Micro & Small Enterprises (MSEs) Order, 2012 issued vide Gazette Notification No.503 dated 23.03.2012 by Ministry of Micro, Small and Medium Enterprises of Govt. of India, MSEs Mandatory be registered with any of the following in order to avail the benefits/preference available vide Public Procurement Policy MSEs Order, 2012.
 - (a) District Industries Centers (DIC)
 - (b) Khadi and Village Industries Commission (KVIC)
 - (c) Khadi and Village Industries Board
 - (d) Coir Board
 - (e) National Small Industries Corporation (NSIC)
 - (f) Directorate of Handicraft and Handloom
 - (g) Any other body specified by the Ministry of MSME
- ii. The registration certificate issued from any one of the above agencies Mandatory be valid as of the close date of submission of Bids. The Successful Bidder should ensure that the same is valid till the end of the contract period.
- iii. The MSEs, who have applied for registration or renewal of registration with any of the above agencies/bodies but have not obtained the valid certificate as of the close date of the Tender, are not eligible for exemption/preference.
- iv. To get MSE's advantage(s) bidder Mandatory submit a "Valid & Existing" MSE Registration Certificate.

5. Scope of Work

The Selected Service Provider will provide the following pest control services at all the specified aircraft locations with adherence to the indicated frequency:

S.NO	Service Description	Frequency of Service
1	General Pest Control (GPC)	Every 7th day
2	Anti-Cockroach/Pest Infestation Treatment	Every 7th day
3	Anti-Rodent Treatment	Every 15th day
4	Deep Pest Control Treatment	Every 6th month or as and when required

6. Eligibility Criteria (Mandatory)

All bidders Mandatory meet the following criteria, providing credible documentary proof with the bid to qualify. Failure to meet any one requirement will result in disqualification.

S. No.	Eligibility Condition	Documentary Proof (Mandatory)
1	Valid Pest Control License from Central Insecticides Board & Registration Committee	Valid license certificates
2	Valid Labour License	Copy of labour license
3	Valid Airport Entry Pass (AEP) for personnel assigned to work.	Copy of AEP



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4	Prior experience with aircraft pest control contracts in airline operations of at least 03 year	Contract copies and certificates (price redacted)
5	Commitment to full scope of work & submission of commercial bid as per provided format	Self-certification / Undertaking
6	Agreement to submit Security Deposit (Bank Guarantee 5% of annual contract value)	Undertaking / agreement
7	Valid company Incorporation Certificate, PAN, GST, MSME certificate (if applicable)	Company registration documents and others
8	Agreement to sign all required Undertakings & Non-Disclosure Agreement	Signed documents
9	Capability to provide services at all listed aircraft bases	Declaration statement

7. Bid Submission Instructions (One Packet System)

Submit ONE complete, sealed bid packet containing the following:

- Signed and indexed Tender Document
- Bid including all eligibility documents and undertakings
- o Rates/Prices as per format.
- Each page of the submission Mandatory be signed and stamped by an authorized representative.
- o Clearly mark the envelope with Tender Reference and Bidder's Name.
- Late or incomplete bids will NOT be accepted.
- Bidders are strongly advised to follow the provided formats and instructions carefully to avoid disqualification.

8. Price Quotation Format (Commercial bid)

Bidders Mandatory quote their rates clearly according to the services and their frequency:

S. No	Service Description	Quoted Rate (INR)	Frequency of Service
1	General Pest Control (GPC)		Every 7th day
2	Anti-Rodent Treatment		Every 15th day
3	Anti-Cockroach/Pest Infestation Treatment	X	Every 7th day
4	Deep Pest Control Treatment		Every 6th month or as and when required
	Total Price		Intentionally Left Blank



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The contract award will be primarily based on the lowest total quoted price for the full scope of services.

9. Security Deposit

- i. The successful bidder Mandatory submit a Bank Guarantee equivalent to 5% of the annual contract value within 7 working days of contract award. . It is hereby clarified that there is no exemption from the Security Deposit in the case of MSE being the Successful Bidder.
- ii. The Security Deposit will not carry any interest and the expenses incurred towards submission of instrument of payment for the security deposit will have to be borne by the Successful Bidder.
- iii. Alliance Air shall be entitled to forfeit the Security Deposit in the event of delay in start of Services on award of the Contract. Notwithstanding anything mentioned to the contrary in this Tender or the Contract, upon any default or breach of obligations by the Successful Bidder under the Contract, Alliance Air may at its sole discretion forfeit the Security Deposit, without prejudice to any other rights of Alliance Air under this Tender or the Contract. In the event the Security Deposit is forfeited by Alliance Air, the Successful Bidder shall replenish the Security Deposit to its original value within seven (7) working days from such forfeiture, failing which the same shall be deemed to be amaterial breach by the Successful Bidder and entitle Alliance Air to terminate the Contract.
- iv. The Bank Guarantee should be interest-free and valid for 180 days beyond the contract expiry date.
- v. The Security Deposit will be returned within 120 days after contract completion, subject to deductions if any breaches or damages are found.

10. Contract Validity,

The validity of the contract comes to an end IPSO FACTO by efflux of time unless otherwise extended/terminated. The Contract Period shall be Two (02) years from the date of award of the contract unless terminated earlier as per the terms and conditions of the tender. Extendable for further 02 years on similar terms and conditions on mutual agreement.

11. General Terms and Conditions

i. Severability

If any provision or part of this tender document is found to be invalid, unenforceable, or unlawful by any competent authority or court, such provision or part shall be deemed severed from the remaining portions of the agreement, which will remain valid, enforceable, and effective to the fullest extent permitted by law.

ii. Survivability

All provisions of this tender document that by their nature should survive termination or expiration—including but not limited to confidentiality, indemnification, dispute resolution, governing law, and payment obligations—shall remain in full force and effect even after contract completion or termination.

iii. Fall Clause

If at any time during the contract period, the bidder offers similar services of equivalent scope and quality to any other organization or government entity at



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Dated: 22-AUG-2025

a lower price than quoted to Alliance Air Aviation Limited, the same reduced price will be automatically applicable to this contract from the date of such offer. The bidder shall immediately inform Alliance Air in writing of such occurrences.

iv. Governing Law & Jurisdiction

This tender and the resulting contract shall be governed by and construed in accordance with the laws of India. Any disputes shall be subject to the exclusive jurisdiction of courts in New Delhi.

v. Integrity Pact & Anti-Corruption

All bidders shall adhere to the highest standards of ethics during the bidding process and contract execution. Any attempt to influence procurement decisions by corrupt, fraudulent, or collusive means will result in immediate disqualification or termination.

vi. Right to Accept or Reject

Alliance Air Aviation Limited reserves the right to accept or reject any or all bids wholly or partially, without assigning any reason and without incurring any liability to the affected bidder(s).

vii. Force Majeure

Neither party shall be held liable for failure or delay in performance under this contract due to causes beyond reasonable control, including but not limited to war, riots, natural calamities, pandemics, embargoes, industrial actions, or government acts.

viii. Notices

All official communications Mandatory be made in writing and delivered to the authorized addresses specified herein.

ix. Amendment

Alliance Air Aviation Limited reserves the right to amend or clarify this tender document at any time before contract execution. Such amendments will be communicated in writing to all bidders.

x. Evaluation Criteria

Bids submitted will be evaluated and the bidder quoted the lowest price will be declared as successful bidder i.e. L1, tender will be awarded accordingly.

12. Ground for Rejection of Bids.

The Bids are liable to be rejected forthwith i.e., without being evaluated, on the following grounds:

- i. If the Bid has been received after the due date/time of submission of the Bids.
- ii. If the Bid has not been signed by the authorized signatory of the Tenderer.
- iii. If Tenderer's response is not received as mentioned in the Tender document.
- iv. If the information given in response to the Tender is incomplete, incorrect, ambiguous, without requisite supporting documents, unverified, unattested, and/or submission of illegible copies or unexplained materials and/or Bids not received as per the desired formats & bidding instructions.
- v. If the price indication has been provided in the Technical Bid.



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vi. If the Bid is not presented neatly and corrections if any are not duly authenticated with full authorized signatures of the person who has signed the Bid document,

- vii. If the Bid has been received without the undertaking of acceptance of all terms & conditions.
- viii. If the Bid (Pre-qualification/ Technical/Financial) is incomplete.
- ix. If the Bid received is conditional.

The above list is only illustrative; there can be other relevant grounds of rejection of Bids and any other reasons as Alliance Air may deem fit.

13. Disqualification of Bid

- (i). Any Bidder and/ or any of its director(s), who has been blacklisted or debarred from participating in any tender either by any Government agency or Corporation or any Public Sector Undertaking (in India or elsewhere) shall not be allowed to participate in the Tender.
- (ii). Further Bidders are subject to be disqualified if Bidder or any of its constituent partners/directors (as applicable) have:
 - made a misleading or false representation in the forms, statements, and attachments submitted which was/were discovered at any point either after the submission of the Bid or on/ before the opening of the Bids or during the Bid evaluation process; or
 - b) records of poor performance since the time of its incorporation, as on the date of submission of Bids such as abandoning the work, rescinding of any contract for which the reasons are attributable to the non-performance of the Bidder/Tenderer, inordinate delays in completion, any history of litigation/arbitration awarded against the Bidder/Tenderer or any of its constituents or financial failure due to bankruptcy, etc.
 - c) been debarred by Alliance Air or its affiliates as on the date of submission of the Bid.
 - d) Been into any kind of running legal dispute or arbitration in the past /present with Alliance Air or its associate/ parent companies within the last five (05) years.
 - e) A Bidder who submits more than one Bid will cause all the Bids with such Bidder's participation to disqualify.
 - f) In addition to the above, Alliance Air shall be entitled to:
 - i. Reject the Bid or proposal for award of the Contract; or
 - ii. rescind the Contract forthwith of such Bidder and shall blacklist the Bidder from participating in any tender issued by Alliance Air, without being liable in any manner whatsoever to the Bidder if Alliance Air determines that the Bidder has, directly or indirectly or through an agent, engaged in corrupt, fraudulent, coercive, undesirable, or restrictive practice in the Tender process.
 - g) In addition to the above-mentioned remedies, Alliance Air shall declare the said Bidder ineligible and blacklist such Bidder for one (01) year.



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14. Fraudulent Practices

Alliance Air requires that Bidders have to observe the highest standard of ethics during the tendering process as well as after the execution of contracts. In pursuance of this, AAAL.

- a. Shall reject a Bid to award, if it determines that the Bidder recommended for an award after evaluation has engaged in corrupt or fraudulent practices in competing for the contract in question.
- b. Shall declare a Bidder ineligible and blacklist such Bidder, for a stated period of time if it at any time determines that the Bidder has engaged in corrupt or fraudulent practices in competing for, or in executing a contract.
- c. Shall rescind the contract forthwith, in case of successful Bidder adopting fraudulent/corrupt practices during the currency of the contract.

15. Blacklisting of Bidder

If at any time during the bidding process and/or prior to or after the award of PO / Contract it comes to the knowledge of AAAL that the Bidder has been blacklisted at any time by any Government / Government agency / Financial Institutions in India in the past 05 years, AAAL will be entitled to take all or any of the following actions –

- Upon award of the contract to the successful Bidder, AAAL will be entitled to encash/invoke the Security Deposit/Performance Bank Guarantee submitted by the Bidder and/or
- b. Terminate the contract.
- c. Such of the bidder will also not be eligible to participate in the immediate next tender or upto 03 years whichever is earlier.

16. Bidder Profile (To be completed and submitted with the bid)

S. NO	Information	Response
1	Company/Organization Name	\ /
2	Status (Manufacturer/Service Provider/Authorized Distributor)	
3	Legal Status (Company/Firm)	
4	Registered Address	X
5	Contact Person Name & Designation	
6	Contact Details (Phone, Email)	
7	Additional Information relevant to the Tender	

Note:

- Please read the tender document carefully before submission.
- Only one bid packet should be submitted to avoid confusion and save time.
- Bidders are encouraged to seek clarifications well before the submission deadline.

Declaration

I/we hereby declare that all information provided in this bid and accompanying documents is true and correct to the best of my/our knowledge. I/we agree to comply with all the terms and



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conditions of this tender including signing of all relevant undertakings and Non-Disclosure Agreements.

Signature:	
Name:	
Designation:	
Date:	

Company Seal



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Dated: 22-AUG-2025

(On Bidder's Letterhead)

Covering Letter for Submission of Eligibility Criteria and Commercial Bid

То

Chief of Material Management Department, Alliance Air Aviation Limited, Alliance Bhawan, Domestic terminal 1, I.G.I Airport New Delhi, 110037, Delhi, India (IND)	
Ref:-	Date:-
Dear Sir,	
Subject: - Eligibility Criteria and Commercial Bio Control/HoE-25/204, dated 22 Aug 202	
With reference to your tender no, AAAL/Pest Con awarding a contract to a certified vendor for activi Eligibility Criteria and Commercial Bid in the formatili, IV, & V duly signed and stamped wherever requi	ties stated therein, we hereby submit our t as at Annexure I along with Annexure II,
We have read and understood and hereby unconcall the Specifications, Terms & Conditions as provide tender as detailed in point 5 of the Tender.	

	Signature:
	Name:
	Designation:
	Company Seal:



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Annexure - I

(On Bidder's Letterhead)

Eligibility Criteria

То

Chief of Material Management Department, Alliance Air Aviation Limited, Alliance Bhawan, Domestic Terminal 1, I.G.I Airport, New Delhi 110037, Delhi, India (IND)

Dear Sir,

Subject: - Eligibility Criteria:- as per your Tender Ref: - AAAL/Pest Control.Hoe-25/204, dated 22 Aug 2025

We hereby, submit our response to the Eligibility Criteria as listed below, with all the relevant and complete documentation as required.

S. No	Description	Eligibility Criteria	Bidder Respons e
1	Bidder should have the Valid and existing Pest Control License from the concerned authority. i. License from Central Insecticides Board & Registration Committee. ii. License of Insecticides Manufacturer. iii. License to Sell, Stock, & Distribute Insecticides iv. License for use of Restricted Insecticides for Commercial Operators. (Documentary proof to attach)	Mandatory	
2	Bidder should have the Valid and existing Labour License. (Documentary Proof to attach)	Mandatory	
3	Valid AEP of concerned Personnel.	Mandatory	
4	Tenderer should have adequate capability and prior experience of having provided similar services for Aircraft in operation by airlines during the last one or more years. 1. Contract Copy with price blank 2. Completion Certificate 3. Satisfactory Completion Certificate (Documentary Proof to attach)	Mandatory	
5	Bidder should confirm compliance to the stated work scope in its entirety and confirm that has submitted its	Mandatory	



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	Commercial Bid in the same format as per Annexure 4 as applicable.	
6	Bidder agrees to a non-interest-bearing deposit of 3% of annual contract value or equivalent Bank guarantee as a Security deposit, for the period of contract.	Mandatory
7	 Bidder's Incorporation certificate. PAN Number GST Number MSME Certificate (if any) Any other relevant documents (if any) (Documentary Proof to attach) 	Mandatory
8	Bidder agrees to submit the undertakings & NDA, attached, and to abide by its governing conditions.	Mandatory
9	Services required on following bases: - i. Delhi ii. Mumbai iii. Kolkata iv. Bengaluru v. Hyderabad vi. Guwahati (Dornier)	Mandatory

Note: -

Bidder to note that all paras herein are MANDATORY conditions, for qualifying the further Bid Evaluation and hence the response of "YES" only is expected from the bidder, failing which bidder may be disqualified and rejected in the further evaluation exercise. Relevant documents duly signed, Mandatory be submitted in support of each of the MANDATORY conditions above.

	Signature:
	Name:
	Designation:
	Company Seal:



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Annexure II (On Bidder's Letterhead) Commercial Bid

Tο

Chief of Material Management Department Alliance Air Aviation Limited, Alliance Bhawan, Domestic Terminal 1, I.G.I Airport New Delhi 110037, Delhi, India (IND)

Dear Sir,

Subject: - Financial Bid as per your Tender Ref: - AAAL/Pest Control/HoE-25/204, dated 22 Aug 2022

With reference to the subject tender, please find below our best offer in the format desired.

S. No	Service Description	Quoted Rate (INR)	Frequency of Service
1	General Pest Control (GPC)		Every 7th day
2	Anti-Rodent Treatment		Every 15th day
3	Anti-Cockroach/Pest Infestation Treatment		Every 7th day
4	Deep Pest Control Treatment		Every 6th month or as and when required
	Total Price		Intentionally Left Blank

Note: -

*The Bidder who has the lowest sum of offered rates for the 04 activities in the above table, at column D would be declared as the L-1/Successful Bidder.

	Signature:
	Name:
	Designation:
	Company Seal:



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Annexure III (On Bidder's Letter Head)

To E	Date:-

Chief of Material Management Department, Alliance Air Aviation Limited, Alliance Bhawan, Domestic Terminal 1, I.G.I Airport New Delhi -110037, India (IND)

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Undertaking& Compliance Certificate

Dear Sir,

It is certified that we have studied and understood the terms and conditions of tender Ref. **AAAL/Pest Control/HoE-25/204** for awarding the contract to the certified vendor for the subject requirements. With respect to the same, we hereby undertake and agree to unconditionally abide by all the terms & conditions and scope of services stipulated by AAAL in the tender including all annexure, addendum, and corrigendum.

We also hereby submit that all the details mentioned by us are true and correct and if AAAL observes any misrepresentation of facts on any matter at any stage, AAAL has the absolute right to reject the Bid/proposal and disqualify us from the bidding/selection process.

We confirm that we have noted the contents of the tender and have ensured that there is no deviation in filing our response to the tender and that AAAL will have the right to disqualify us in case of any such deviations.

We certify that the services offered by us for the requirements specified in the tender conform to the specifications stipulated by AAAL There are no hidden costs to Alliance Air over and above the price quoted in the financial bid.

Signature and Stamp of Company

,		•
Name:	 	
Designation: _	 	
Date:		

(AUTHORISED SIGNATORY)



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Annexure IV (On Bidder's Letter Head)

Tο

Chief of Material Management Department Alliance Air Aviation Limited, Alliance Bhawan, Domestic Terminal 1, I.G.I Airport New Delhi -110037, India (IND)

Non-Disclosure Agreement

Dear Sir,

We acknowledge that during the course of bidding for tender Ref: **AAAL/Pest Control/HoE-25/204** for awarding the contract to certified vendors for activities stated therein, we shall have access to and be entrusted with confidential information (commercial, technical, scientific, operational, administrative, financial, marketing, business or intellectual property nature or otherwise), whether oral or written, relating to AAAL and its business that is provided to us pursuant to this agreement or during the process of tendering (hereinafter referred to as "Confidential Information").

In consideration of AAAL making confidential information available to us, we agree to the terms set out below:

- vii. We shall treat all Confidential Information as strictly private and confidential and take all steps necessary to preserve such confidentiality,
- ii. We shall use the Confidential Information solely for the purpose of the present Tender only and not for any other purpose whatsoever,
- iii. We shall not disclose any confidential information to any other person or firm without the prior written consent of AAAL.

This Agreement shall continue perpetually unless and to the extent that AAAL may release it in writing.

We acknowledge that no failure or delay by AAAL in exercising any right, power or privilege under this Agreement shall operate as a waiver thereof or shall any single or partial exercise thereof or the exercise of any other right, power, or privilege.

Signature & Stamp of Company

(AUTHORISED SIGNATORY)
Name:
Designation:
Date:
P



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Annexure V

(To be printed on bidder's company letterhead)

Authorization Letter for Attending Bid Opening

То

Chief of MMD, Alliance Air Aviation Limited Alliance Bhawan, Domestic Terminal 1, I.G.I Airport New Delhi -110037, India (IND)

Sub: Authorization for attending the opening of Tender (Eligibility Criteria & Financial Bid)

Tender No: **AAAL/Pest Control/HoE-25/204**Closing Date: 08.09.2025 up-to 15:00 hours
Opening Date: Time: 08.09.2025 at 15:15 hours

Dear Sir,

The following person(s) is/are hereby authorized to attend the bid opening of the subject tender.

S. No.	Name of the Person Attending Bid Opening	Signatures of the Person Attending Bid
1		
2		
3		

Signature & Stamp of Company

(AUTHORISED SIGNATORY)

Name:	
Designation:	
Date:	Page 15 of 15